

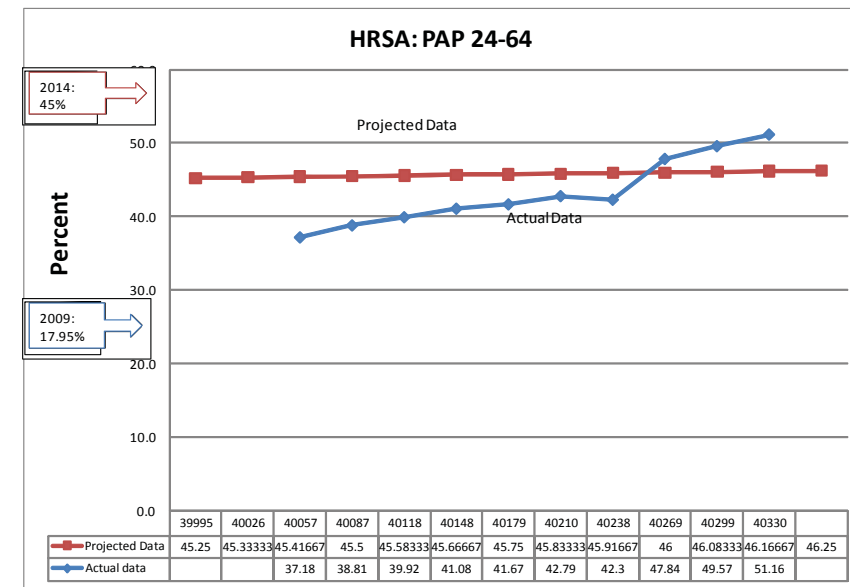
THE YEAR IN REVIEW

Our mission is to provide quality and accessible health care to the citizens in our community. • Our vision is to be the preferred choice in the community.

Women's Health

Patient Impact Improving the Community's Health Outcomes

OB-GYN	
Prenatal Patients	462
Live Births	244
% Deliveries by KCHC	86.97
% Prenatal in the First Trimester	56.49



Dr. Mallette

Q: Give us a brief overview of this year, including the department's accomplishments.

A: We have provided care to 462 prenatal patients, with 11,175 total outpatient visits. We had 244 deliveries and 119 surgeries (minor and major) and have been able to decrease the premature birth rate below State average, which is remarkable for our at-risk population. The department welcomes Dr. Gilmore as a provider, who is a seasoned professional of OB-GYN. We have made the transition of providing OB-GYN care to the entire Lenoir County, in addition to the patients we already see.

Dr. Gilmore

Q: As part of the OB-GYN provider team, what are your hopes and expectations for women's health in Lenoir County?

A: I would certainly hope that all of the various providers will make a concerted effort to become more coordinated (i.e. between the health center, the public health department, and the hospital's labor and delivery unit), especially as it pertains to obstetrical care.

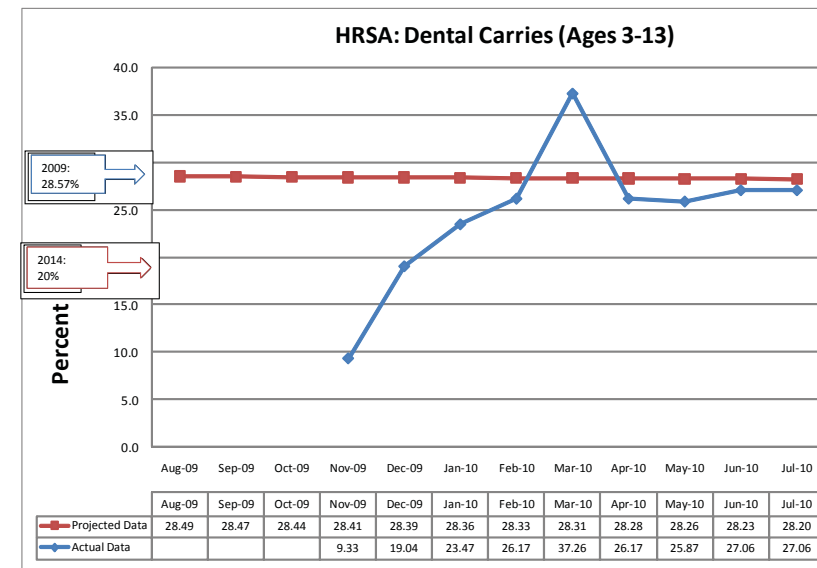
Virginia Wade, CNM Dr. De Shonta King Dr. Julius Mallette Dr. Samuel J. Gilmore



Family Medicine & Dental

Patient Impact Improving the Community's Health Outcomes

MEDICAL	
Medical Patients	5,686
Medical Visits	26,614
Medical Visits per Patient	4.68
Diabetes Compliance Rate (A1c < 9)	72.19
Hypertension Compliance Rate	62.03
DENTAL	
Dental Patients	2,858
Dental Visits	10,962
Dental Visits per Patient	3.15



Dr. Betty Agbede Dr. Jennifer Roberson Dr. Rafael Mendez Dr. Ana Vazquez



ON THE HORIZON MORE PROVIDERS

CEOs CHOICE AWARD

The CEOs Choice Award recipients have exemplified dedication and dependability to the highest standard. Their continued service has been instrumental in creating a stable provider team the community can depend upon.

Dr. Jennifer Roberson has been a part of the family medicine provider team since 2007. She has consistently provided chronic disease care and primary care to the adult medicine patient population. With her compassionate bed-side manner, she has secured the trust of many patients seeking a primary care provider.

Dr. Ana Vazquez is a tenured professor at the University of Puerto Rico (UPR). She also serves as the Chief Dental Officer at the health center. She has been instrumental in recruiting qualified dental graduates from the University of Puerto Rico to KCHC. Currently, she is helping to spearhead an externship program where UPR dental students will be able to receive training at the health center as part of their curriculum at the University. From October 2009 to January 2010, Dr. Vazquez was the only full-time dentist, providing excellent care to the dental patient population.

NEW PROVIDERS

As part of the Lenoir County Community Initiative Program, KCHC received \$300,000 from the Golden Leaf Foundation, Inc. to aid in its efforts of provider recruitment and retention. With those funds, the health center has secured one family medicine physician, one ob-gyn and one dentist.

Dr. Betty Agbede has practiced family medicine for over 20 years. With a Masters of Public Health in Preventive & Community Medicine, her primary interest is in women's health. She will join seasoned family medicine professionals, Marsha Lovick (FNP-C) and Sherry Smith (NP) to provide comprehensive quality care.

Dr. Mendez is a member of the American Dental Association and is dedicated to providing personalized and comfortable care. He received the Raymond Baralt award for his civism, love and professionalism for dentistry while attending the University of Puerto Rico dental school.

STATEMENTS OF FINANCIAL POSITION

November 30th 2009 & 2008 (Audited)

	ASSETS	
	2009	Restated 2008
Current assets:		
Cash and cash equivalents	\$ 30,656	\$ 4,495
Unconditional promise to give	—	70,000
Grants receivable	34,979	12,254
Patient and accounts receivable, net	606,135	583,293
Estimated retroactive adjustments - third-party payors	—	7,620
Accounts receivable- employees	12,189	10,000
Other receivables	5,221	31,459
Deposits and prepaid expenses	4,350	7,810
Total current assets	693,530	726,931
Property and equipment, net	2,278,638	2,356,575
Loan acquisition costs, net	4,328	6,492
Total assets	\$ 2,976,496	\$ 3,089,998
Current liabilities:		
Bank overdraft	\$ —	\$ 49,493
Accounts payable	223,872	200,845
Deferred grant revenue	—	46,750
Current portion of long term debt	28,669	35,816
Accrued vacation payable	38,042	65,252
Other accrued expenses	154,511	147,204
Total current liabilities	445,094	545,360
Long term debt, less current portion	695,730	722,301
Total liabilities	1,140,824	1,267,661
Net assets:		
Unrestricted-undesignated	1,835,672	1,822,337
Total liabilities and net assets	\$ 2,976,496	\$ 3,089,998

LIABILITIES AND NET ASSETS

November 30th 2009 & 2008 (Audited)

	STATEMENT OF ACTIVITIES	
	2009	Restated 2008
Unrestricted net assets:		
Unrestricted revenues and gains		
Net patient service revenue	\$ 3,496,603	\$ 2,869,088
Government grants	1,514,539	1,323,969
Other revenue	346,279	180,901
Unrestricted contributions	6,482	12,830
Donated drugs	103,206	127,769
Contributed services	19,000	25,000
Investment return	1,169	1,599
Total unrestricted revenues and gains	5,487,278	4,541,156
Net assets released from restrictions	—	23,355
Total unrestricted revenues, gains, and other support	5,487,278	4,564,511
Expenses:		
Program services		
Medical and dental center	3,834,072	3,511,878
Supporting services		
General and administrative services	1,639,871	1,438,045
Total expenses	5,473,943	4,949,923
Increase (decrease) in unrestricted net assets	13,335	(385,412)
Temporarily restricted net assets:		
Net assets released from restrictions	—	(23,355)
Increase (decrease) in temporarily restricted net assets	—	(23,355)
Increase (decrease) in net assets	13,335	(408,767)
Net assets-beginning of year	1,822,337	2,231,104
Net assets-end of the year	\$ 1,835,672	\$ 1,822,337

COMMUNITY IMPACT

Economic Benefit	
Total Number of Employees	75
Salaries Wages & Benefits	\$3,614,055
Annual Cost Per Medical Visit (excludes lab)	\$503.17
Annual Cost Per Dental Visit	\$314.18
New Grant Awards	
Golden Leaf	\$100,000
Golden Leaf-Lenoir County Community Initiative	\$300,000
Demographic Profile (N=8,544)	
Percent of Patients Served w/ Income < = 200% Federal Poverty Level	95%
Percent of Uninsured Patients Served	59%
Percent of Medicaid Patients Served (Including NC-HealthChoice)	24%
Percent of Medicare Patients Served	5%
Percent of Private Insurance Patients Served	10%
Percent to Migrant-Seasonal Farmworker Families Served	15%
Number of Homeless Patients Served	19
Number of Veteran Patients Served	18
Patient Benefit	
Slide Scale Discount (Uncompensated Care & Bad Debt)	\$1,532,706
Patient Savings Resulting from the Prescription Assistance Program (2009)	\$809,786
Patient Savings Resulting from the 340B Program (2009)	\$515,693
Enabling Visits Per Patient (Transportation & Translation)	1.18

SENIOR MANAGEMENT

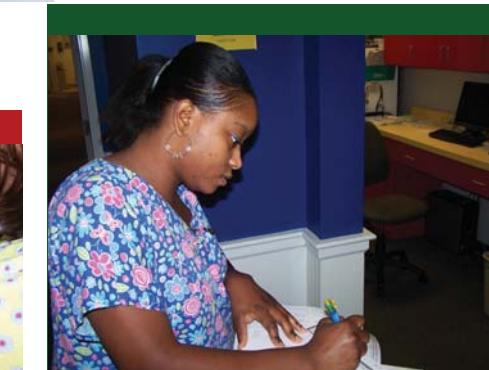
Carla B. Pellerin, CEO; Mark Johnson, COO; Linda Albers, CFO;
Julius Mallette, CMO; Betty Agbede, DCMO; Marsha Lovick, CNO; & Ana Vazquez, CDO

BOARD OF DIRECTORS

Rosalind McDonald, Chair; Jeff Hale, Secretary; Courtney Patterson; James Wilkins; Juvencio R. Peralta;
Marilyn B. Fields; Rob Jones; Junius H. Rose, Jr.; Carolyn Gray; Laura Brody; Geraldine Murphy Loftin; & Hilda Hill



2010 Annual Report



PERSPECTIVES FROM THE CEO



My Dear Friends and Advocates of Kinston Community Health Center:

It is with a strong sense of pride and accomplishment that we present the 2010 annual report. The Center experienced a 6% overall population growth rate since last year, and the uninsured numbers decreased by 2% since the last report. I'd like to highlight three high impact events that have occurred so far in 2010.

1. Kinston Community Health Center was selected as one of six grant recipients in the 2010 Golden LEAF Foundation's Lenoir Community Initiative project. This \$300,000.00 award will assist the Center in offsetting the recruitment and startup costs for five new providers (4 physicians and 1 dentist). Three of the five providers have been hired, and we're actively recruiting for the final two physicians. Currently the provider to nursing or dental assistant ratio is 1:1 so 5 new providers means 10 new hires in the community.
2. The Golden LEAF Foundation in association with the NC Rural Center also awarded the health center \$100,000 as matching funds for the renovation project which is well underway. This project bodes well with other downtown Kinston projects that all together represent \$6 million dollars in improvements to the downtown district in Kinston (Pride of Kinston, July 16, 2010 electronic newsletter). This award was coupled with last year's \$532,415.00 HRSA capital improvement grant.
3. Kinston Community Health Center, with the help of Lenoir Memorial Hospital's leadership, brought about a significant change in the way obstetrical services are provided in the community. The health center is where women in Lenoir County go for prenatal and post partum care, period. A number of factors influenced this decision, including the elimination of obstetrical malpractice cost because the health center is protected through the federal tort system.

The landmark health care reform bill, the Patient Protection and Affordable Care Act, sets the stage for numerous expansion opportunities for Kinston Community Health Center and our colleagues across the state. As Secretary of the Board of the North Carolina Community Health Center Association (NCCHCA), and as a member of a workgroup organized by the North Carolina Institute of Medicine (NCIOM) to analyze the effects of the health reform bill on our state Medicaid program, I look forward to helping to bring positive changes in the way health care is delivered in this state and in our community. Congratulations to this year's award recipients and many thanks to you my friends for your part in our success.

Sincerely,

Carla B. Pellerin
Carla B. Pellerin, MHA